



Reseller Guide & FAQ



ABOUT US

Devolutions empowers IT teams to take control of access, credentials, and remote connections with an integrative platform designed for real-world challenges. Built to scale alongside the needs of teams and organizations of all sizes, our platform ensures consistency, security, and usability at every stage of IT growth.

Instead of offering isolated tools, we deliver packaged solutions tailored to different use cases, including:

- **Workforce password management** for business users
- **Remote access management** for external users
- **Remote connection management** for IT teams
- **Privileged access management** for sensitive systems and accounts

As a privately owned company based in Quebec, Canada, we remain committed to innovation, usability, and affordability. Our goal is to make advanced IT security accessible — without sacrificing performance.

By partnering with Devolutions as a reseller, you'll benefit from competitive discounts, personalized support, and expert guidance to help you grow your business while meeting your clients' evolving security needs.

THE 3 KEY ADVANTAGES OF BECOMING A DEVOLUTIONS RESELLER

1- Expand your business with solution-driven offerings

Sell complete, practical solutions — not just products — that meet real-world IT challenges across various industries and company sizes.

2- Deliver exceptional value to your clients

Equip your customers with scalable, easy-to-implement tools that enhance IT security, streamline workflows, and support productivity from day one.

3- Access expert support at every step

Benefit from the help of our dedicated technical and sales teams to ensure your success with training, resources, and guidance tailored to your needs.



THE 3 EASY STEPS

TO BECOMING A DEVOLUTIONS RESELLER

STEP 1

Complete the reseller registration form:

<https://devolutions.net/buy/resellerform>

STEP 2

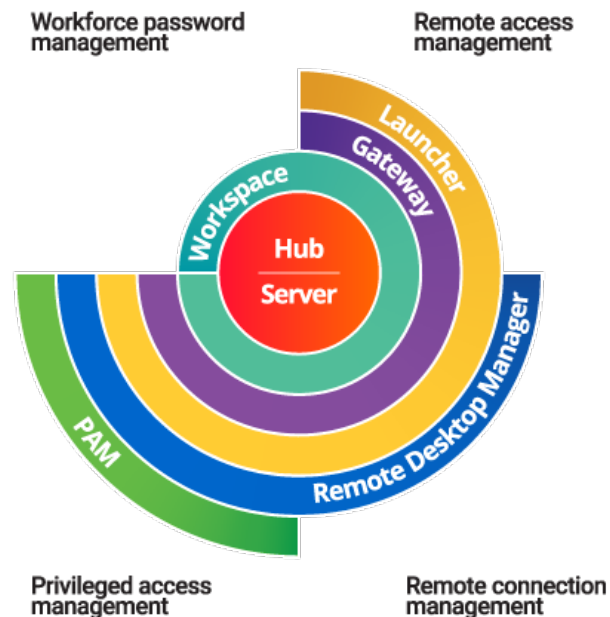
Wait for your confirmation email (you should receive it within 24 hours).

STEP 3

Start making sales using the reseller portal:

<https://store.devolutions.net/store/login>

The Devolutions ecosystem



Workforce password management

Designed for business users and non-technical staff, workforce password management simplifies credential management across teams and devices while ensuring security policies are enforced. Secure storage and retrieval of shared credentials helps reduce password fatigue, enabling seamless authentication workflows without IT overhead.

Remote access management

Tailored for external users, vendors, and IT consultants, remote access management provides access to critical resources without exposing the network. It replaces traditional VPNs with a secure and efficient alternative and ensures visibility over all external connections.

Remote connection management

Built for IT professionals, system administrators, and helpdesk technicians, remote connection management centralizes all remote connections into a single platform. It enhances operational efficiency while securing access to infrastructure across diverse environments.

Privileged access management

Designed for privileged users requiring advanced PAM capabilities, this solution safeguards administrative credentials and enforces the principle of least privilege. It mitigates credential-based threats through automated password rotation and just-in-time privilege elevation.

LICENSING MODEL

Devolutions offers a simple licensing model built around real-world IT use cases.

Instead of purchasing product licenses à la carte, clients subscribe to **solution packages**, each designed for a specific IT challenge. Each package includes a curated set of Devolutions technologies that work together seamlessly.

Subscription and pricing

- **Per-user pricing:**

Pricing is based on the number of users specified at the time of purchase.

- **Multi-user licensing:**

One license key is issued per subscription and covers the number of users specified at the time of purchase.

- **Term options:**

- 1-year subscription

- 3-year subscription (discounted rate)

Each license includes ongoing updates, technical support, and access to all included products and features for the duration of the subscription.

The choice of a **cloud-based** or **self-hosted** advanced data source (Devolutions Hub or Devolutions Server, respectively) is included in every package.

Workforce password management

Included products:

- Devolutions Workspace
- Devolutions Hub / Devolutions Server

Key features:

- Unlimited credential storage (passwords, passkeys, and more)
 - Role-based access control
 - Multi-factor authentication (MFA) enforcement
 - Secure data sharing
 - User activity logging and reporting
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Remote access management

Included products:

- Devolutions Gateway
- Devolutions Launcher
- Devolutions Workspace
- Devolutions Hub / Devolutions Server

Key features:

- **All features from the [Workforce password management package](#)**
- Lightweight VPN alternative
- Just-in-time (JIT) access through an approval process
- Session recording through Gateway
- Remote file transfer (SCP, SFTP, and more)
- Multi-factor authentication (MFA) enforcement
- User activity logging and reporting

Remote connection & IT management

Included products:

- Remote Desktop Manager
- Devolutions Gateway
- Devolutions Launcher
- Devolutions Workspace
- Devolutions Hub / Devolutions Server

Key features:

- **All features from the [Remote access management package](#)**
 - Support for 50+ remote connection protocols
 - Granular access control system
 - Integration with external password managers
 - Built-in network discovery tool
 - Native cross-platform clients for Windows, macOS, and Linux
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Privileged access management

Included products:

- Devolutions PAM
- Remote Desktop Manager
- Devolutions Gateway
- Devolutions Launcher
- Devolutions Workspace
- Devolutions Hub / Devolutions Server

Integration modules: CyberArk - Delinea - BeyondTrust

Key features:

- **All features from the [Remote connection management package](#)**
- Privileged session management
- Automated password rotation and propagation
- Credential checkout with approval workflow
- Just-in-time (JIT) privilege elevation
- Comprehensive audit logging and reporting

F.A.Q.

What discount will I receive as a reseller?

You can benefit from discounts of up to 35% on our solution packages.

How much do Devolutions' solution packages cost?

Please refer to the Devolutions store for our pricing:

<https://store.devolutions.net/pricing>

Who is eligible to become a Devolutions reseller?

Any company or consultant with a valid website is welcome to apply.

What payment methods are accepted?

We accept credit cards, checks, PayPal, and wire transfers.

Where can I find your bank details for a wire transfer?

Our bank information is provided below based on the payment currency:

For payments in EUR

Holder: Devolutions Inc.

Holder address: 1000 Notre-Dame, Lavaltrie, QC, J5T 1M1, Canada

Account number: 194472523

BIC: EBPBBEB1

IBAN: BE92926194472523

Financial institution name: Ebury Partners Belgium NV

Financial institution address: Avenue des Arts 52 bte 2, 1000, Brussels

Payment reference: EBPCLI671292

For payments in USD

Holder: Devolutions Inc.

Holder Address: 1000 Notre-Dame,Lavaltrie,J5T 1M1

USA FW/ABA Routing Number: 031100209

Account number: 70280000000002956

BIC: CITIUS33

Financial institution name: Citibank N.A.

Financial institution address: 388 Greenwich Street, 10013 New York, USA

Payment reference: EBPCLI671292

What happens if a license is not paid within 30 days?

All unpaid licenses will be disabled after 30 days. You will need to issue a refund to your customer.

Can I be listed as an official Devolutions reseller on your website?

Yes. When completing the registration form, simply indicate that you'd like to be listed.

Where can I see a list of existing Devolutions resellers?

You can view the full list on our website:

<https://devolutions.net/buy/reseller-list/>

Do you offer Not For Resale (NFR) licenses to resellers?

We no longer offer NFR licenses to resellers. However, you can use your reseller discount to purchase a license for internal use by your company.



Contact us

Send your questions to:

Email: sales@devolutions.net

Phone: +1 (844) 463-0419

Monday to Friday 8 a.m. to 5 p.m. EST (UTC-4)

Head office

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**WHERE IT
MEETS SECURITY**